



2021

ANNUAL REPORT



Welcome

Welcome to the 2021 Annual Meeting of Black Family Development, Inc. (BFDI). This year's theme, in recognition of 2021, is "Partnerships Further Resiliency". It is a pleasure to have you join our consumers, staff, and Board of Directors as we celebrate our milestones, outcomes, impact, and the difference we continue to make in the lives of those whom we serve.

The year 2021 was full of opportunities, and an abundance of successes. We met and exceeded the fiscal transformation needed to ensure that BFDI has the appropriate funding to continue advancing the mission of the organization. Everything we did, every milestone we achieved, and every impact we made was strategically aligned to advance the mission and commitments of BFDI.

The strategic focus and alignment of our work has ensured the achievement of planned outcomes, as evident in our 2021 Logic Model Outcome Report. We are proud to share and celebrate all that is good within the organization and our service to consumers. We are optimistic about our expanded partnerships and community engagement initiatives. We are celebrating our collective success in strengthening communities and building community capacity.

We are committed to make a difference in the lives of our consumers and the neighborhoods in which they live. We are improving outcomes for children and families. We marvel at the resiliency of our consumers in meeting the challenges of everyday life during these most challenging economic times. Our consumers are demonstrating a mastery of lessons learned through their experience with BFDI. We are creating a culture of success, and our consumers and the community are the beneficiaries.

We must give credit to the vision of the Board of Directors, the boldness of the leadership team, the talent of our staff team, the resiliency of our consumers, and the efficiency of operations in every sector of the organization for the phenomenal outcomes achieved in 2021.

The successes achieved in 2021, every milestone, every outcome, and every impact, was done in partnership with others. Two-thousand twenty-one (2021) has continuously revealed a key lesson learned, which is the value of partnership. We are reminded of a quote that states, "*Alone we can do so little; together we can do so much.*" — Helen Keller



Charles Beckham
Board Chair



Kenyatta Stephens
Chief Executive Officer

PROGRAM

***Black Family Development, Inc.
ANNUAL MEETING
“Partnerships Further Resiliency”***

July 29, 2022

Welcome **Kenyatta Stephens, CEO**
Black Family Development, Inc.

Invocation **Larry Johnson, Pastor**
Middlebelt Baptist Church

***“Why BFDI?”
Video Reel***

***The Impact of BFDI*** **Robert Pettaway**
BFDI Employee

Chief Executive Officer Remarks. **Kenyatta Stephens**

Business Meeting **Charles Beckham, Chair**
BFDI Board of Directors

Recognition **Kenyatta Stephens**
➤ ***1st Scholarship Award Recipient***

Closing Vision Circle **BFDI Board Members**

Black Family Development, Inc.

Consolidated Statement of Activities
Year Ended December 31, 2021

Public Support and Revenue:

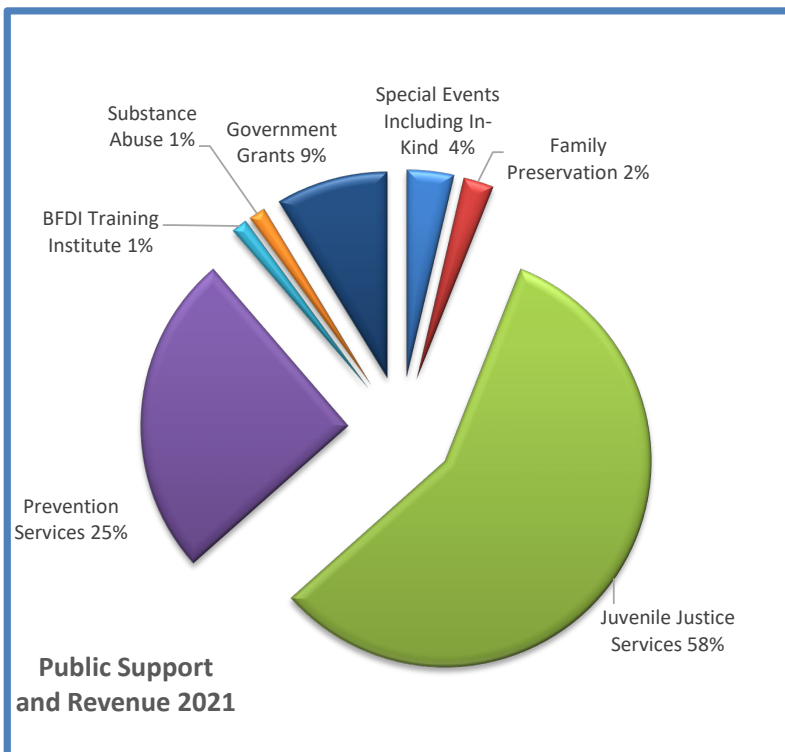
Public Support

Special Events [Net of expenses]	\$ 72,274
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Revenue

Interest Income	\$ -
Other	56,850
In-Kind Services *	437,189
Government Grants	1,359,200
Family Preservation & Support	370,180
Juvenile Justice Services	8,996,248
Prevention	3,962,657
Substance Abuse Treatment	196,608
Training Institute	209,223

Total Public Support & Revenue \$ 15,660,429



Expenses:

Program Services

Government Grants	-
Family Preservation & Support	300,180
Juvenile Justice Services	8,729,204
Prevention	3,194,209
Substance Abuse Treatment	196,608
Training Institute	197,771

Total \$ 12,617,972

Supporting Services

Management & General (Includes In-Kind) *	856,022
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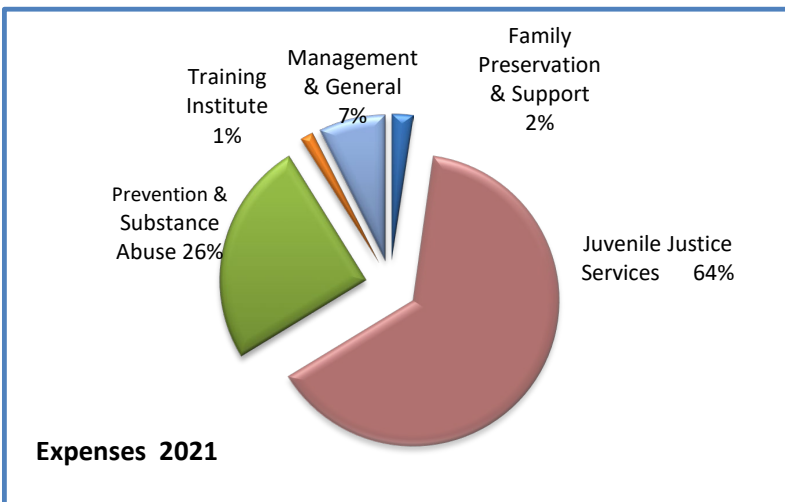
Total Expenses \$ 13,473,994

¹Changes In Net Assets \$ 2,186,435

Net Assets Beginning of Year 1,082,525

Net Assets End of Year

\$ 3,268,960



¹ See also notes 10, 11 and 13 in the Audited Financial Statements

For the year ended December 2021, the value of In-Kind Donations were as follows:

Donated Services * \$ 437,189

Completed 2021 Financial Statements, were audited by:
Gregory Terrell & Company - Certified Public Accountants
613 Abbott Street 3rd Floor
Detroit MI 48226

Black Family Development, Inc.

Statement of Activities - Growth Indicators for years 2010 through 2021

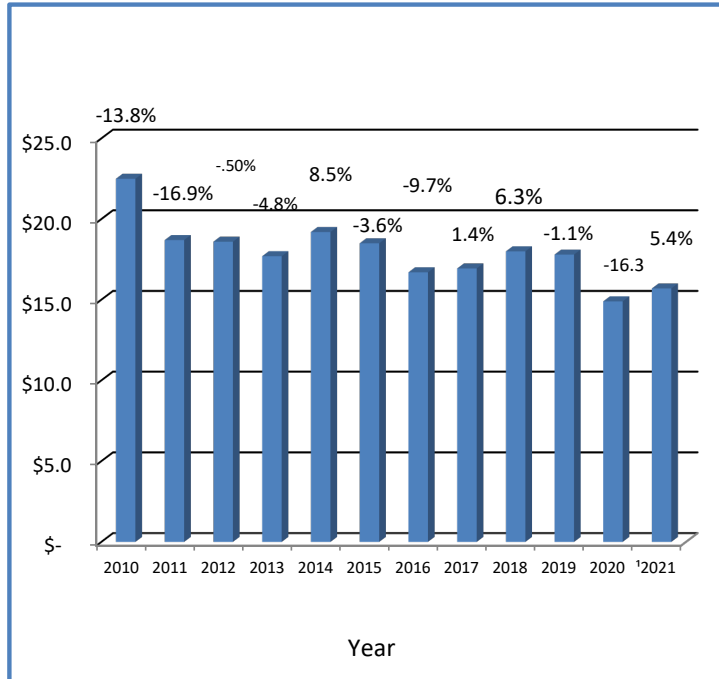
Revenue

Year	Revenue <i>[in millions]</i>	Growth Rate From Previous Yr.
2010	\$ 22.5	-13.8%
2011	\$ 18.7	-16.9%
2012	\$ 18.6	-0.5%
2013	\$ 17.7	-4.8%
2014	\$ 19.2	8.5%
2015	\$ 18.5	-3.6%
2016	\$ 16.7	-9.7%
2017	\$ 16.9	1.4%
2018	\$ 18.0	6.3%
2019	\$ 17.8	-1.1%
2020	\$ 14.9	-16.3%
'2021	\$ 15.7	5.4%

*Average Annual Growth	
BFDI	2010-2021 -4%

¹ Removal of BES which was formally a subsidiary of BFDI that became a separate 501 c 3 December 2019.

*Service Industry Norms	1%
*Counseling Agencies with 200 or less staff	
*Bureau of Labor Statistics F.R.E.D. Database Table 2.3	

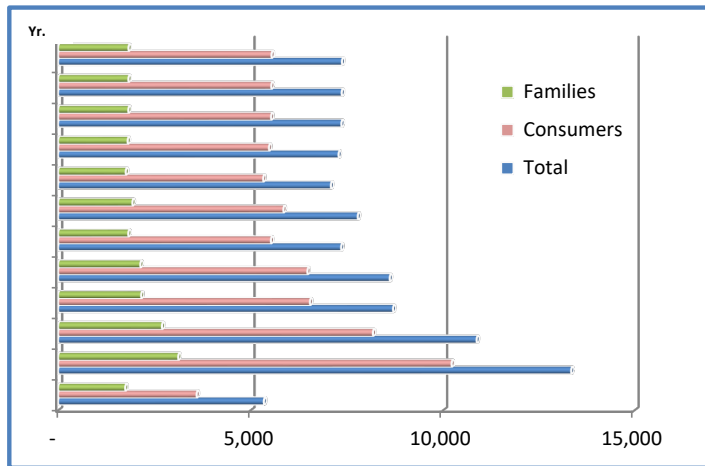


Consumer Population Base

Year	Total	Consumers	Families
10	5,346	3601	1745
11	13,348	10225	3123
12	10,879	8180	2699
13	8,704	6544	2160
14	8,617	6479	2138
15	7,355	5530	1825
16	7,787	5855	1932
17	7,089	5330	1759
18	7,288	5480	1808
19	7,361	5535	1826
20	7,369	5540	1828
21	7,376	5546	1830

*Average Annual Growth	
BFDI	2010-2021 9%

*Service Industry Norms	1%
*Counseling Agencies with 200 or less staff	
*Bureau of Labor Statistics F.R.E.D. Database Table 2.3	

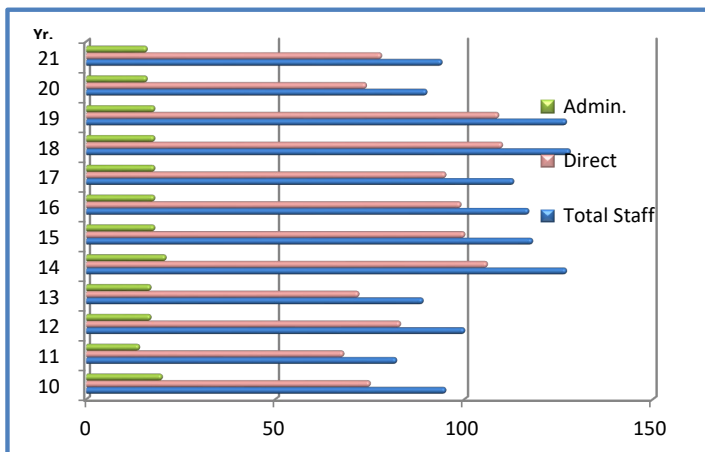


Staff

Year	Total Staff	Direct	Admin.
10	95	75	20
11	82	68	14
12	100	83	17
13	89	72	17
14	127	106	21
15	118	100	18
16	117	99	18
17	113	95	18
18	128	110	18
19	127	109	18
20	90	74	16
21	94	78	16

*Average Annual Growth	
BFDI	2010-2021 5%

*Service Industry Norms	1%
*Counseling Agencies with 200 or less staff	
*Bureau of Labor Statistics F.R.E.D. Database Table 2.3	



Our Mission

BFDI's mission is "To strengthen and enhance the lives of children, youth, and families through partnerships that support safe, nurturing, vibrant homes, schools and communities." BFDI's vision is "To be the self-sufficient premier provider of comprehensive family counseling services to children, youth, and families - the pacesetter for quality, innovative services and training with national recognition. "

We are committed to:

- Hope and healing for those we serve
- Improving the well-being of children
- Improving academic results
- Expanding positive youth development
- Improving support to families
- Building community capacity
- Improving neighborhood safety
- Improving the life outcomes of boys and young men of color

